



Florida's Pinellas County Manages a BIG Construction Budget With a Small Staff... and Aurigo CPMS

Pinellas is Florida's second smallest county in terms of area, but with an annual budget of around 300 million dollars for infrastructure construction, it's a heavyweight in capital project expenditures. More than 515 employees are involved in construction management, and at any given time at least 100 construction projects are underway, ranging in scale

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from small sidewalk repairs to major highway reconstruction. 30 Pinellas County inspectors are in the field constantly, monitoring the daily work of the contractors.

Supporting a Growth Strategy

Pinellas County's previous contract management process was powerful but cumbersome, and lacked automation and sophisticated reporting capabilities, says IT Director Pam Schuler; "The

main challenge we faced was the burden of manual intervention. Our staff was constantly creating bids, estimates and change orders. The complexity of managing the construction projects on an ongoing basis was consuming all of our time and energy. Using the manual contract process as the basis for generating pay estimates for our contractors was very time consuming."

As a major county with an ever-expanding construction budget, Pinellas County needed a strategy that allowed them to scale their ability to manage an ever-increasing construction load without significantly increasing their staff of estimators, inspectors and support staff. After a thorough due diligence process—Shuler says that all major stakeholders contributed specific guidance and critical features for the system specification—the county selected Aurigo as the capital project management solution (CPMS) provider for all infrastructure project management.

"We knew there would be significant benefits from having real-time information around daily work reports, contract change orders, and pay estimates," Schuler says, "So we needed to know that Aurigo would make our operation more streamlined, and help us meet our management requirements more effectively, while

CLIENT SITUATION

Pinellas County had been managing its ongoing construction projects using a manual contract management process, which was error prone and required a large amount of manual review.

CLIENT NEEDS

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Pam Schuler

Pinellas Co. IT Director

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Finding a Partner

In her search for a safe, effective CPMS, Schuler approached a series of providers, looking for a company that could address the county’s needs with a product built on an advanced, web-based platform. Pinellas’ search began in November 2006 and, after selecting Aurigo, the county began implementation in March, 2007.

“We looked at four companies, giving them information about Pinellas County, our current situation, and what we wanted, then asked them to come back with a written pitch. We then met with

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all four potential partners to hear them pitch their solution and see their existing product,” says Schuler, “We were impressed by the way Aurigo Software Technologies presented their CPMS as a technology platform for the future. Aurigo’s understanding of our needs was excellent and they had experience with taking an off-the-shelf product and configuring it for our local needs.”

Working Smarter

“Aurigo CPMS will provide more visibility of ongoing construction projects, enabling us to serve the county, and county employees, more effectively,”

says Schuler.

“We are looking forward to realizing the full benefits from our work with Aurigo. We know it is going to bring considerable efficiencies to our overall process and help us better meet customer requirements,” she continues, “The new CPMS will help our team to anticipate and respond to customer demand more effectively by bringing greater visibility into the contract management process. We’re expecting to quickly see time savings as a result of automating the contract management process and daily inspection process. Greater visibility of information, including work records, project completion, and financial reporting is also noticeable.”

Simply Put

Simply put, Aurigo Masterworks is the best available CPMS. Aurigo Masterworks is widely used and substantial data exists to verify cost savings and shortened project timelines. In fact, Tim Pratt, the CEIS manager of Lincoln, Nebraska, says that, “Aurigo has helped Lincoln to automate and streamline all of our estimation, bidding, contract management, and field inspection processes, and has increased productivity and information retrieval speed by almost 70%.”

We hear that from project managers all over the world, and we’re confident that Aurigo Masterworks can help you achieve similar results on your projects. Call us today for a free demonstration, or visit www.aurigo.com.

SOLUTION

Pinellas County worked with Aurigo Software to implement an off-the-shelf solution from Aurigo Software Technologies, Inc. Aurigo’s complete web-based customizable platform has been tailored to meet the specific needs of the county.

CLIENT BENEFITS

- More efficient information management
- Faster information retrieval
- Better management of financial records
- Improved reporting

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